Mahbubul Alam

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Professional Summary

An innovative Creative Director with extensive experience in graphic design, video editing, branding, and Digital Marketing. Adept at leading creative teams to deliver high-quality visual content across multiple platforms. Highly skilled in utilizing Adobe Creative Suite and various project management tools to produce engaging visuals that drive business growth. Proven track record in executing effective marketing strategies and maintaining a strong data-driven web and social media presence. Known for creativity, storytelling, and adaptability, with strong experience in using AI tools to speed up workflows, generate insights, and enhance design and marketing results.

Key Skills

- Design & Creative: Adobe Creative Suite (Illustrator, Photoshop, After Effects, Premiere Pro, Dimension), Figma,
 Motion Graphics, Branding Systems (brand guidelines, typography, color psychology of graphics design), 2D & 3D
 Visuals.
- **Digital Marketing & Analytics:** Meta/Facebook Ads, Google Ads, LinkedIn & TikTok Ads, SEO, GEO Targeting, Marketing Analytics (Google Analytics 4, Server-Side Tracking, Google Tag Manager), Marketing Automation (HubSpot, Mailchimp), CRO & A/B Testing (Optimizely, Hotjar).
- Web & Technical: HTML, CSS, WordPress, Wix, Shopify, cPanel/hPanel, Web Management.
- Business Development & Strategy: Sales Tools (Zoho People, Hubspot/Zoho CRM), ROI/ROAS Analysis, Budgeting
 & Cost Optimization.
- **Professional Strengths:** Creative Problem-Solving, Team Leadership, Storytelling, Negotiation & Presentation Skills, Adaptability & Continuous Learning
- Al-Assisted Creativity & Workflow Optimization (MidJourney, ChatGPT, Freepik, Canva Al, Ads Al tools)

Work Experiences

Business Development

Shohag Group (Logistics & Security)

May 2024 - Present

Uttara, Dhaka

- Planned and managed paid ad campaigns on Meta and Google, driving significant traffic growth across web, social, and Google My Business.
- Captured leads and coordinated with operations teams to support client acquisition and revenue growth.
- Improved online presence by developing data-driven strategies for content, SEO, and audience targeting.

Creative Director

User Choice Ltd.

Jan 2023 – April 2024

Uttara, Dhaka

- Led a core team of 4 and managed 6–12 additional creatives, models, and freelancers per project.
- Designed and executed daily ad campaigns generating 15–35 qualified leads per telemarketer (7-member sales team).
- Improved lead-to-sales conversion by optimizing ad strategy and content quality.
- Produced branding and promotional content for B2B garment clients and media houses, ensuring measurable ROI.

Senior Visualizer | Designer

Shopbunny Ltd. Part Time | Remote

March 2023 – Aug 2023 Uttara, Dhaka

- Created and managed social media content, growing brand visibility and engagement across multiple platforms.
- Designed campaigns that successfully boosted online sales, including a viral beauty product launch.
- Collaborated with marketing to align visuals with brand identity, ensuring consistency across web and digital channels.

Designer & IT Expert

Sadia Tours & Travel Ltd.

Sept 2021 – Dec 2022

Baridhara, Dhaka

- Managed visa processing, purchased and managed air tickets.
- Managed company website and social media channels, generating steady inbound leads and client inquiries.
- Designed promotional graphics and videos that helped attract new customers.
- Applied third-party tools to improve efficiency in digital marketing and IT support.

Achievements

- Generated 100+ qualified leads daily for a 7-member telemarketing team at User Choice Ltd., improving overall sales conversion rates by 20%.
- Successfully launched multiple high-performing ad campaigns that delivered measurable ROI for garment
 B2B and media clients.
- Designed a **viral beauty product campaign** at Shopbunny Ltd., resulting in a significant spike in brand engagement and online sales.
- Boosted social media followers and engagement rates across multiple platforms by producing creative, brand-aligned visuals and marketing strategies.
- Strengthened Shohag Group's online presence through **Meta and Google Ads**, **SEO strategies**, and improved **Google My Business visibility**, leading to a marked increase in leads and client inquiries.
- Consistently delivered high-quality branding, graphics, and promotional content that elevated client reputation in competitive industries.

Education

BBA (Accounting) 2023

Tongi Government College CGPA: 2.83/4.00

HSC 2019

Palashihata M.L. High School & College GPA: 3.83/5.00

SSC 2017

Palashihata M.L. High School & College GPA: 4.00/5.00

Certifications & Courses

Advanced Facebook Advertising 2025
LinkedIn Passed
Project Management for Creative Projects 2025

LinkedIn, PMI Passed
Graphics Design 2018

LEDP Passed

Database Programming (Basic)

Practical Board of Bangladesh

Grade: A+

Languages

Bengali: NativeEnglish: Fluent

Hindi : Conversational